As a sales operations leader, you’re always in the hot seat for answers.

- What’s the forecast?
- What’s changed in the forecast since last week?
- What regions or products are performing? Which ones are in trouble?
- What are we going to do about it?

Peers, executives, sales leaders and even the CFO need constant, accurate information about sales and pipeline so they can make smarter business decisions. And, they’re looking to you to provide it.

“Aviso is officially the bible for all things forecast related at Splunk. Aviso has also improved sales productivity, as it has dramatically reduced the administrative forecast burden for the managers, and provided more time for the sales operations team to focus on analytics instead of consolidation.”

Dave Cheng, Senior Director of Sales Operations, Splunk

Aviso Sales Vision™ is the powerful sales visibility platform that you can rely on.

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<tr>
<th>Feature</th>
<th>Description</th>
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<tr>
<td>360 Degree Visibility</td>
<td>Gain a real-time view of essential forecast, pipeline and sales performance data so you’re not ever caught off guard with stale information again.</td>
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<td>Automated Roll-Up</td>
<td>Empower your team with complete forecast roll-up including judgment across the sales hierarchy.</td>
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<td>AI-Powered Forecasts</td>
<td>Leave spreadsheets and other tools behind and gain visibility by business unit, region, or rep in a complete, real-time forecast.</td>
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<td>Data-Driven Insights</td>
<td>Enable reps and managers to focus on deals that are most likely to close and alert them to deals that are off track.</td>
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<td>Pipeline Value Predictions</td>
<td>Strategically view pipeline quality and velocity to know if you’re building pipeline at the appropriate pace.</td>
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Total Visibility. One Powerful Dashboard.
The Aviso Sales Vision Dashboard is your window into all information you need to manage your business.

See the data you need, at every level. Spot trends, see deal progression and pacing, and make historical comparisons. Track performance across the sales process to more accurately predict and control activities that drive revenue.

Our mobile interface puts the power of Aviso in your hands, the hands of the sales rep, the manager, and the executive. You'll be able to answer forecast questions on the fly: “How are we looking this quarter?”

Proven AI and Machine Learning Algorithms Unlock Sales Potential

Unlike CRM analytics, spreadsheets or simple forecasting tools, Aviso is built on a powerful AI engine with algorithms that learn what drives performance in your business and that adapt to changes over time.

Aviso ingests current and historical data from your CRM and other data sources. With this data, it evaluates current sales performance, evaluates the value of your pipeline, and generates accurate forecasts for up to 180 days in the future.

Industry Leaders Rely on Aviso to Accelerate Sales Growth with Artificial Intelligence