



Server- Side Developer

About Aviso

Aviso is the AI Compass that guides Sales and Go-to-Market teams to close more deals, accelerate revenue growth, and find their True North. Aviso delivers true revenue intelligence, nudges team-wide actions, and gives precise guidance so sellers and teams don't get lost in the fog of CRM, scattered data lakes, and human biases.

We are a global company with offices in Redwood City, San Francisco, Hyderabad, and Bangalore. Our customers are innovative leaders in their market. We are proud to count Dell, Honeywell, MongoDB, Glassdoor, Splunk, FireEye, and RingCentral as our customers, helping them drive revenue, achieve goals faster, and win in bold new frontiers. Aviso is backed by Storm Ventures, Shasta Ventures, Scale Venture Partners and leading Silicon Valley technology investors.

With our industry leading sales performance platform fueled by data science and predictive insights, Aviso is helping enterprises accelerate their sales, optimize their sales performance and exceed their revenue goals. With a proven track record of building high growth and highly successful technology companies, our team is completely focused on solving complex sales challenges and ensuring customer success.

Aviso is seeking a Rockstar Server-Side Developers, to work in Aviso's Engineering team. Reporting directly to VP Engineering, you will be working with the founders, sales, product, and customer success teams to ensure that customers are delighted with Aviso solutions. You should be passionate about solving hard real-world enterprise problems by architecting, building and operating a highly scalable infrastructure.

Server-Side Developer roles gives you an opportunity to

- Work with back-end development and server- side engineering.
- Use Python, Django, RESTful APIs and other latest technologies to build new features that help our customers run mission critical sales processes
- Experience working with databases such as MongoDB and PostgreSQL.
- Improve software development process and meet technology roadmap milestones.

What you will be doing:

- Manage individual project priorities, deadlines, and deliverables.
- Develop features in line with product roadmap and customer requirements with scalable, extensible and testable software code
- Coordinate with internal product design, engineering and data science teams to understand requirements and provide technical solutions
- Detect the bottlenecks in legacy code and provide feasible solution to make things better.



- Develop back-end components to improve responsiveness and overall performance of the application. Develop database layer with optimised queries
- Develop notifications that provide data-driven guidance and insights to different personas across Sales and Marketing.
- Ability to build systems that can process millions of records relating sales, people, deals and accounts to create actionable advice for sales and marketing teams.
- Develop solutions that plot relationship graphs from emails, calendar and compare records in CRM using ML/AI and complex business logic.
- Develop application code in line with security and compliance requirements
- Understand code deployment aspects in line with customer needs

What you bring:

- Bachelor's Degree or equivalent in Computer Science from a premier institution like IIT Mumbai, IIIT Hyderabad, IIT Kanpur, IISc Bangalore, NIT Trichy, NIT Warangal, IIT Kharagpur, BITS Pilani, DTU and NSIT
- Excellent academic record with a score of at least 85% in SSC, HSC and Bachelor's Degree
- 5 – 9 years of hands on experience in Python and Django
- Experience in the development of highly scalable applications
- A high degree of motivation to learn new technologies, tools and libraries
- Experience developing in Unix/Linux environment
- Experience in the development of REST API
- Good experience working with Massively Parallel Processing, NoSQL DB architectures
- Working knowledge of MongoDB and PostgreSQL
- Good knowledge of Data Structures and Algorithms
- Exposure to analytics and reporting.
- Excellent interpersonal skills, written and verbal communication skills, and professionalism

Aviso offers:

- Dynamic, diverse, inclusive start-up environment driven by transparency and velocity
- Bright, open, sunny working environment and collaborative office space
- Convenient office locations in Redwood City, Hyderabad and Bangalore tech hubs
- Competitive salaries and company equity, and a focus on developing world class talent operations
- Comprehensive health insurance available (medical) for you and your family
- Unlimited leaves with manager approval and a 3 month paid sabbatical after 3 years of service
- CEO moonshots projects with cash awards every quarter
- Upskilling and learning support including via paid conferences, online courses, and certifications